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March 1st, 2021

RE: 2021 Price Increase – Effective April 1st, 2021

Dear Valued HAL Customer,

As we continue to work through this time of uncertainty and challenging market conditions, we at HAL can't express enough how much we appreciate your continued relationship, purchases and support of HAL products.

In the past few months, we have seen unprecedented factors from COVID-19 impacting our operating structure as it relates to higher raw materials costs, higher packaging costs, increased health and safety procedures, insurance, and increased supply chain costs.

With that, **effective April 1st, 2021 HAL's residential and commercial products will increase on average 4% - 7%.** All orders received before this date will be priced at current pricing but must ship before April 1st. We will do our best to get all orders out ahead of this date but are limited to our regular capacity during these challenging times.

We will be sending out updated price lists shortly and are available to answer any questions you may have.

We remain committed to providing you with the highest quality products while striving for the best customer service and hope that you understand the need for this action. We value your business and appreciate your continued support.

Best Regards,

A handwritten signature in black ink, appearing to read "Scott Burton", is written over a faint, circular stamp or watermark.

Scott Burton
General Manager
HAL Industries Inc.